

## Message Text

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ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 W

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P 051601Z JUN 75

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC PRIORITY 9621

LIMITED OFFICIAL USE LAGOS 5267

E.O. 11652: N/A

TAGS: BEXP, BMEP, ENRG, NI

SUBJECT: MAJOR PROJECTS: VISIT TO U.S. OF NIGERIAN GAS OFFICIALS

REF: LAGOS 4269

BEGIN UNCLASSIFIED

1. THIS IS TO CONFIRM THAT S.M. AKPE (MINISTRY OF MINES AND POWER) AND E.C. IBE (NIGERIAN NATIONAL OIL CORPORATION) WILL BE ATTENDING SHORT COURSE ON GAS TECHNOLOGY IN NORMAN, OKLAHOMA, JUNE 9-20 AS FORESEEN REFTEL. AKPE ADVISES THAT THEY WILL THEN TRAVEL TO BIRMINGHAM TO CONSULT WITH SAVANNAH GAS COMPANY (SIC) AND TO PHILADELPHIA (SIC) TO CONSULT WITH COLUMBIA GAS SYSTEM, BOTH POTENTIAL CUSTOMERS FOR LNG. HE IMPLIED THAT THESE COMPANIES HAVE BEEN DEALING WITH PHILLIPS/AGIP OR SHELL-BP BY ADDING THAT HE AND IBE WOULD ALSO BE IN TOUCH WHILE IN NORMAN WITH "ONE COMPANY WHICH HAS APPROACHED US DIRECTLY."

2. EMBASSY HAS ALERTED BOTH TO POSSIBILITY OF OTHER CONTACTS WHILE IN NORMAN FROM COMPANIES INTERESTED IN GAS GATHERING SYSTEM OR OTHER ASPECTS NIGERIAN GAS PROJECTS. THEY STILL AMENABLE, BUT AKPE CAUTIONED THAT TRAVEL PROGRAM IS ALREADY TOO CROWDED (SEE ABOVE) TO PERMIT MANY VISITS, IF ANY, TO OTHER COMPANIES.

3. EMBASSY REQUESTS FULL REPORT ON BUSINESS CONTACTS FOR AKPE AND IBE ARRANGED BY MEPSD OR OTHER AGENCIES.

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END UNCLASSIFIED BEGIN LIMITED OFFICIAL USE

4. FYI. EMBASSY ASSUMES THAT AKPE MAY HAVE INTENDED TO SAY  
SOUTHERN NATURAL GAS COMPANY OF BIRMINGHAM AND COLUMBIA GAS  
SYSTEM OF PITTSBURGH. ONLY U.S. GAS COMPANY KNOWN TO EMBASSY TO  
HAVE APPROACHED FMG DIRECTLY WITH RESPECT TO LNG IS PEOPLES GAS  
COMPANY OF CHICAGO, BUT PLEASE DO NOT REVEAL IDENTITY OF THIS  
FIRM. END FYI.  
EASUM

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## Message Attributes

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